





ABBREVIATIONS AND ACRONYMS

AAV ActionAid International Vietnam

AECID Agency of Cooperation for International Development (Spain)

ASEAN Association of Southeast Asian Nations

AusAID Australian Agency for International Development

CDG Community Development Group

CEDAW Convention on the Elimination of All Forms of Discrimination Against Women CIFPEN Civil Society Inclusion in Food Security and Poverty Elimination Network

CLC Community Learning Centre

COP Conference of Parties
CS Child Sponsorship
CSO Civil society organization
CSP Country Strategy Paper
DA Development area

DEC Disaster Emergency Committee
DMWG Disaster Management Working Group

DRR Disaster risk reduction

ECHO European Commission's Humanitarian and Civil Protection Aid Office ELBAG Economic Literacy and Budget Accountability for Governance

EUR Official currency of the Eurozone
GBP Great Britain Pound Sterling

GENCOMNET Network for Gender and Community Development

HIV/AIDS Human Immunodeficiency Virus and Acquired Immunodeficiency Syndrome

HRBA Human Rights Based Approach
IPD International Partnership Development
JANI Joint Advocacy Network Initiative

KPMG A global network providing audits, tax and advisory services

M7 Microfinance Seven (Network of NGO on microfinance for reduction of poverty)

MDG Millennium Development Goals
MOU Memorandum of Understanding
NGO Non governmental organization
PAR Public Administration Reform
PLWHA People Living With HIV/AIDS
PPA Participatory Poverty Assessment
PVA Participatory Vulnerability Analysis

Regenerated Freirean Literacy through Empowering Community Techniques

STAR Society Tackling Against AIDS through Rights

UK United Kingdom UN United Nations

USA United States of America

VASS Vietnam Academy of Social Science VDRC Village Disaster Risk Reduction Committee

VWU Vietnam Women's Union WTO World Trade Organization



AAV at a glance

- To Boy Miles Long term development programmes in 19 development areas (DAs), 16 provinces in the poorest rural areas of the mountainous North West, the Central Highlands and South West (Mekong Delta) as well as urban poor areas.
 - Working with 286,000 people living in poverty (women account for 63%) from different ethnic groups, including Thai, H'Mong, Tay, Muong, Cham, Ede, Gialai, Kh'Me, Chinese, Ba Nar and Kinh.
 - Program's focus is ensure Rights of Women and Girls, Rights to Education, Rights to Food (including emergency response), Rights to Life and Dignity in the face of HIV&AIDS, Rights to Just and Democratic Governance.
 - Mode of partnership: Working with local government, NGOs, institutions and other development stakeholders.
 - Network with GENCOMNET, CIFPEN, M7, JANI
 - Working approach: Human Rights based Approach (HRBA)
 - Key development tools: PPA, PVA, Reflect, STAR, Report Card, Social Audit, ELBAG
 - 13,414 individual sponsors from UK, Italy, Greece, Sweden, Spain, Ireland
 - 53 staff, of which 33 women
 - Change in leadership (August 2010)
 - Phased out in DA 2 (Ha Tinh Province).

Key highlights of the year 2010

Internationally, in July 2010, the new Chief Executive (CE) - Ms. Joanna Kerr started working in ActionAid's Secretariat Office in Johannesburg, South Africa. In her first international trip, Ms. Joanna Kerr was received by Vietnam's Vice President - Madame Nguyen Thi Doan in Hanoi on 16 July, 2010.



Vietnam and its people appreciate the contribution by ActionAid and its out-going CE - Mr. Ramesh Singh, who also served as Country Director in Vietnam during 2000-2001. Mr. Singh was rewarded with the highest medal of honour by State of Vietnam to a foreigner - Medal of Friendship in December 2010 in Hanoi.







MESSAGE FROM COUNTRY DIRECTOR

Dear supporters, friends and colleagues,

elcome to ActionAid International Vietnam (AAV)'s 2010 Annual Report! We are happy to present you our work and support to the people living in poverty in Vietnam during 2010.

The organization presents in 19 DAs with an annual budget of approximately of GBP 3,000,000. Together with people and communities in the remote and the most difficult areas in the North West, Central Highland and South West of Vietnam, we work to combat poverty and transform the lives of almost 300,000 people in the country. Our key partners include vulnerable children, women, their families and communities, government officials, media and policy makers as well as representatives of civil society.

In 2010, AAV continued to show-case of successful models in helping poor people to have better access to basic services such as health care, education and economic opportunities or to participate in local (and national) decision making processes, as their basic rights. We also coordinated different partners to help people and children that got affected by natural disasters, especially the Ketsana storm and flash flood in the Centre of Vietnam.

In August 2010, I joined the office with full handing over from Mr. Phan Van Ngoc, who has served for five years as AAV's Country Director. We would like to thank Mr. Ngoc for all of his contribution and leadership, and commit our full energy, mind and solidarity to take AAV to a new height.

In the enclosed report, you are invited to explore more in details on our programme, people, partners, communities, donors, systems, especially our "prouds" and stories of change in 2010. We have a firm commitment to learn from experience and contribute better to the struggle against poverty and injustice in Vietnam!

In 2011, AAV team will work out the Country Strategy Paper V (CSP V) to identify its direction for the period of 2012- 2017, being in line with ActionAid's Global Strategy. CSP V will provide a roadmap for our long-term commitments to Vietnam and its people, transforming AAV into a new phase, which allows its full membership in the ActionAid federation, amongst other priorities.

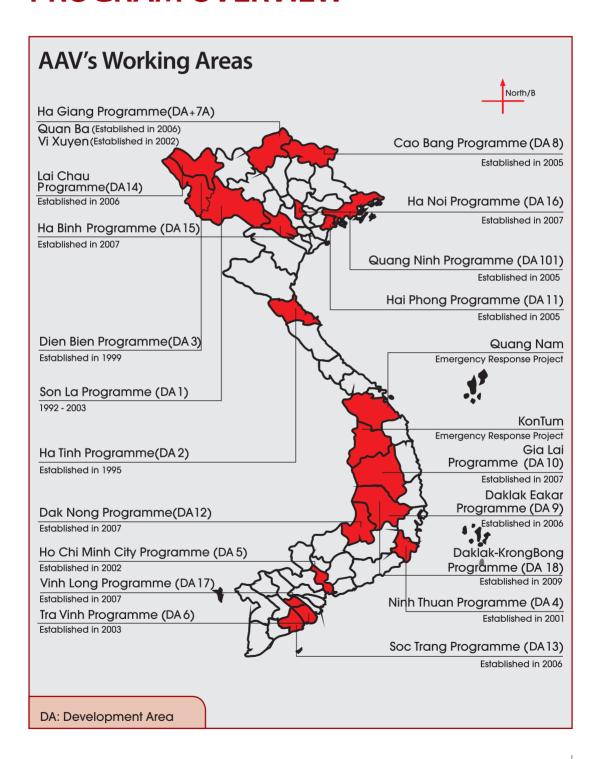
We would like to thank you all for your support, guidance, effective cooperation, inspiration and we look forward to working together with you in 2011!

HOANG PHUONG THAO Country Director





PROGRAM OVERVIEW



AAV's development areas (DAs) and special projects

DA	Province/City	Special Projects
DA2	Ha Tinh	 (1) Support to Early recovery Process in Ha Tinh Province in Vietnam (12/2010 – 6/2011) (2) Flood Relief and Early Recovery Program (11/2010–5/2011) (3) Working out a People's Framework in Monitoring the Public Administration Reform Process in Vietnam – The Pilot Case (PAR)
DA3	Dien Bien	(1) PAR (2) Combating Gender Inequality through Women's Empowerment
DA4	Ninh Thuan	N/A
DA5	HCM City	Combating Gender Inequality through Women's Empowerment
DA6	Tra Vinh	N/A
DA7	Ha Giang (Vi Xuyen)	Education for Ethnic Minorities
DA7A	Ha Giang (Quan Ba)	Education for Ethnic Minorities
DA8	Cao Bang	(1) Combating Gender Inequality through Women's Empowerment (2) Education for Ethnic Minorities
DA9	Dak Lak (Eakar)	(1) PAR (2) Combating Gender Inequality through Women's Empowerment (3) Emergency Relief for Typhoons Ketsana and Mirinae victims (12/2009–5/2010)
DA10	Gia Lai	(1) Supporting Bahnar Ethnic Minority Groups in Mang Yang District, Gia Lai Province to Bolster Agricultural and Forestry Production through Applying Successfully Tested Livelihood Options and Community Based Management Model (2) Emergency Relief for Typhoons Ketsana and Mirinae victims (12/2009–5/2010)
DA11	Hai Phong	Combating Gender Inequality through Women's Empowerment
DA12	Dak Nong	 (1) Food Security for Ethnic Minority groups in Vietnam (2) Building community resilience to disaster and climate change for protection of vulnerable ethnic minorities living in the flood affected areas of Central Highland in Vietnam
DA13	Soc Trang	N/A
DA14	Lai Chau	(1) PAR (2) Combating Gender Inequality through Women's Empowerment (3) Education for Ethnic Minorities
DA15	Hoa Binh	Education for Ethnic Minorities
DA16	Ha Noi	N/A
DA17	Vinh Long	N/A
DA18	Dak Lak (Krong Bong)	N/A
DA101	Quang Ninh	N/A
Non DA	Quang Nam	Relief to Ketsana Typhoon Victims-Appeal for Disaster in Vietnam (10/2009-3/2010)
Non DA	Kon Tum	(1) Relief to Ketsana Typhoon Victims-Appeal for Disaster in Vietnam (10/2009-9/2011); (2) Emergency Relief for Typhoons Ketsana and Mirinae Victims (12/2009-5/2010)





Key Programme Priorities for 2010our prouds and stories of change

Women and girls are empowered to enjoy a life with dignity

n 2010, around 35,000 women and girls were supported to combat violence against women (VAW) at all levels. Through training and sharing, they learned about gender equality, prevention and self-protection against VAW. AAV supported 66 VAW victims and members of high risks groups to try their own livelihoods models, such as raising pigs, chicken, planting corn or making mixed gardens. These activities moved local women to a better position in their families and communities, improving their status in the society.

The national communication campaign "I am a man, I am against domestic violence" was conducted with a series of events and activities to raise awareness among men for changing their attitudes and behaviours against women. Talk shows on issues of sexual harassment, psychological counselling for both girls and boys were held in some secondary schools, leading to reduction of violence among teenage students.

actionaid



Training workshops were organized in 14 of 19 DAs for local institutions and government staff to provide knowledge on domestic violence and skills to conduct behaviour change communication.

AAV supported 4 school-based counselling centres, where teachers acted as counsellors in love, friendship, puberty, grades and family. This support led to the reduced number of drop out students and helped children, especially primary school girls, to better deal with violence against them in schools. Before working in the centres, the teachers were trained in children's rights, counselling skills, which they never knew of before.

Girl students of some primary and secondary schools from difficult families were provided with fellowship to continue their education.

AAV wrapped up its five year interventions on anti-trafficking in women and girls through a public awareness campaign, engaging policy dialogues at all levels with special reference to the rights of women migrant workers, when migrating inside and outside of Vietnam. AAV's Women's Rights team actively inputted in the Vietnamese State's Report on Vietnam's delivery of commitments in Convention on Elimination of All Forms of Discrimination Against Women (CEDAW), highlighting issues of gender inequality and injustice against women, especially their rights to work, Issues of human trafficking were further presented at the ASEAN level, through ASEAN People's Forum VI (2010), which was hosted by Vietnam for the first time in the history.

AAV continued to support women to have stronger voice in social and political life, helping them be more confident in participating in public affairs. We also assisted the Vietnam Women's Union (VWU) to prepare potential women candidates for the election to the National Assembly with skills for negotiation and mobilization.



In 2010, children and women, especially those from ethnic minorities, were supported to have better access to education

AAV was selected to be the leading agency of the Vietnam Coalition for Education for All (VCEFA), which was officially introduced to public and the potential members on June 25, 2010. This has set a strong foundation for CSOs working for rights to education for all in Vietnam to advocate for their legal status in the next few years.

4,553 poor people (among which there were 2,882 women), especially those from ethnic minority groups, continued to learn more on literacy and were able to identify solutions for their local development issues through participation in 185 *Reflect* circles in 11 of 19 DAs throughout Vietnam.



actionaid

43 Community Learning Centres (CLCs) were enhanced with equipments, lighting and stationary supplies for assisting the members of *Reflect* circles in their regular learning. Model of linking village based groups such as Reflect circles, women's right clubs and food security groups, etc, with CLCs has been expanded to 15 DAs. CLCs facilitated meetings and action plan development of community development groups (CDG) with mainstreamed content/activities of Food Right, HIV/AIDS and Woman's Right themes.

Children from ethnic minority groups and poor households in 8 DAs received scholarships. More than 20 Vietnamese village-based classes have been set up in 5 DAs to help 295 ethnic children overcome language barriers before they attend primary schools. 440 ethnic children in Cao Bang and Ha Giang provinces have been provided with mid-day meals.

The pilot primary schools/classes were provided with equipments for teaching and learning. With help from a qualified and enthusiastic volunteer from UK, 6 trainings in active teaching and learning and skills needed for working with children were provided to education managers and teachers to improve the quality of education in the provinces. Additionally, 51 training workshops were conducted by the local trainers in 9 DAs with participation from 1,472 education managers and teachers to improve the quality of education activities.

As a highlight of the year, building a friendly learning environment and applying active teaching methods has been well supported by AAV. Under the pilot project in 5 DAs, classrooms and school yards were repaired to ensure a safe and tidy learning environment for the school children. Learning equipment and teaching aids were also provided to these schools and classes. The manuals of Geography and History for grades 4 and 5 with contextualized and suitable content for ethnic children were introduced in all primary schools in the two provinces.

To ensure that education achievements are sustainable, the local authorities' awareness of people's rights to education was raised through trainings, dialogues between them and with communities, through which action in favour for people living in poverty, especially women and girls, was promoted in 10 DAs.







Active teaching method makes changes in school

Ms. Ha Thi Chinh is a teacher at Dong Ha Primary School, Dong Ha Commune, Quan Ba District, Ha Giang Province. During her first 6 years of teaching, she was facing many difficulties due to lack of experiences and proper method in teaching. These made her unconfident in teaching. Things have been changed since Ms. Chinh approached active teaching methods.



Ms. Ha Thi Chinh at her class

In 2008, Ms. Chinh attended the trainings supported by AAV on building a friendly learning environment and applying active teaching and learning methods. She later joined additional courses to learn how to decorate schools and classes, as well as to make teaching aids. With support from AAV's rights to education programme, Ms. Chinh also had chances to visit model schools for friendly learning and teaching environment in Ha Giang, Lao Cai, Binh Thuan and Cao Bang Provinces.

"Previously, assessments for my lessons were always at average. My students were passive during the lessons and their performance was not good. Some of them even were not able to read and write after finishing grade 1. After I was trained, my teaching skills have been improved. I feel more confident in teaching and can apply the active teaching method in flexible ways. All my lessons now are assessed as good and excellent. It is important that the students are getting confident in learning and better in their performance. After the first year of using the new teaching methodology, our school had only 2 excellent students. However, in 2010, we got 7 excellent students and there were many good students as well. All students, who finished Grade 1, are now able to read and write, and there was no student who have to redo the first grade", she said.

Improving the way of teaching also helped imroved the relationship between her and the students, according to Ms. Chinh, since it has changed her understanding of the teacher's role. "In the past, I thought that I just needed to finish teaching each lesson, and then went home. Now, I know that I have to think of students to choose proper teaching methods", she said.

The changes made by Ms. Chinh and other teachers contributed a lot to improving the teaching quality at Dong Ha Primary School. In the school year of 2008 – 2009, the school got the certificate of merit from the Ministry of Education and Training for their excellent result of "Building Friendly Schools – Active Students". All of the achievements have been sustained with continued support from AAV.

The Rights to Food Programme continued to promote sustainable agriculture, local responses and adaptation to climate change impacts, supporting small farmers

Sustainable agriculture with low input livelihood models has been discussed and shared at different workshops as well as among 241 common interest groups. More than 200 groups of small farmers and poor women have been set up to enhance community coordination and implement different pilot models of improving local livelihood, production and sustainability. Models on diversified household production and organic fertiliser utilization have been successfully introduced to and adapted by farmers in Cao Bang, Lai Chau, Hoa Binh, Tra Vinh, Dien Bien, and Ha Tinh provinces.



Production and utilization of bio manure helps improve soil quality and productivity

Mr. Trieu Van Tu is one of the poor farmers in Mit hamlet, Tu Ly commune, Da Bac District, Hoa Binh Province. Tu was born here and married Ms. Ban Thi Lan, a person from Dao ethnic minority like him. They have two sons and one daughter who are school students.

In 2010, Mr. Tu's family was among 65% of households in the commune, who got higher yield of the crops. There is just a difference between them: Mr. Tu was among a few people in the commune, who tried to learn first the



Mr. Tu on his corn field.

method to make bio-manure. He happily told: "The technical support and guidance from AAV really opened our eyes. In 2008, we were trained to produce organic fertilizer and grow plants to improve productivity. At the beginning, people in the commune did not believe if any change would come. Later, when my family succeeded in making higher yield with the organic manure, many more people in the commune came to learn the techniques.

"Applying bio-manure made our fields better. If you do not believe, please go to ask people in the hamlet", Mr. Tu continued with his decisive tone.

"In the past, people in the commune had to rely on chemical fertilizer agents. Several times, we did not get fertilizer even when the crop season came. This seriously affected the quality of plants and yield of the crops. Moreover, chemical fertilizers destroyed soil day by day, leading to worse crop yield and increasing the products' price. Since we used



organic fertilizer created by ourselves, we have saved a lot of spending on input. The main component of the manure is made of redundant agricultural materials, which are available locally. At the present, we pay only 120,000 VND/crop season (EUR 4.3) in comparison with VND 5,000,000 (EUR 179) in the past to buy enzyme and catalyst. We have found that the bio-manure improves fertility of soil, is easy to prepare in the field, economizes on labour and increases yield of plants. The only obstacle for us is that we have to order the enzyme from Hanoi through the Agricultural Extension Bureau of the District that somehow inconvenient".

However, Mr. Tu now does not have to worry about the enzyme availability anymore. Responding to the proposal of the community, the technology of enzyme production has been transferred to the District's Extension Department, with support from AAV. The local farmers now could easily buy the enzyme with favourable price in Da Bac district itself.



With more support from AAV, the voice of farmers, women and landless people's organizations at local and national forums has been raised through the Civil Society Inclusion in Food Security and Poverty Elimination Network (CIFPEN)'s research and advocacy activities at the national level. Two researches on current farming system and climate change's impacts on farmers were conducted and used for policy advocacy, contributing to the Vietnam delegation's voice at the 16th UN Conference of the Parties (COP) in Cancun.



Escaping poverty by improving livelihoods

About 100 km far from Cao Bang Province's Centre, there is a rocky and narrow road that leads to Buong village (Trieu Au Commune, Phuc Hoa District), locating on the borderline with China. Mrs. Ma Thi Bong's family with 5 members resides here. In 2010, Bong, a 24 years old woman, got known in her village for her successful livelihood model.

As many other ethnic minority households in the village, Bong's family had been in poverty for a long time. "But our life has started changing since 2007, when AAV came to my village to establish a Women's Rights club", Bong said. She explained that the helped



Bong and her chicken

local women understand how to recognize and prevent human trafficking, the rights of women and other gender issues. Bong joined the club and participated in the regular meetings and events, where livelihood model for alleviating poverty was introduced to the members and locals. Bong shared: "I started practicing the chicken raising model. I was provided with 100 chicks and poultry food for 2 months. I also got veterinary medicines and technically trained, as well as careful guidance.

"Thank to the project's assistance, the number of the chicken I raised multiplied quickly. I reused the money gained from selling chicken to buy ducks and more chicks. Just within one month, I sold out 20 kg of chicken and ducks, which brought me VND 1.5 million (EUR 53.5). This amount inevitably added to our income and savings", Bong continued.

Bong did not forget her previous experience: "Not so long ago, although we tried much to find other source of income, my family earned just about VND 1 million (around EUR 35.7) per month, which was insufficient for our monthly expenditures". Now, her family's life has been improved.

The case of Mrs. Ma Thi Bong proves a fact that if people with difficulties are effectively supported, they definitely can escape poverty.



14,235 households with 65,488 people (34,073 women and girls) have been provided with food, non-food items, seeds, livestock, housing and livelihood supports during the disasters.

Aids were provided in time to thousands of victims of Ketsana and Mirinae typhoons in 4 Central Highland's provinces and the flood victims in the northern central provinces. The model of village disaster risk reduction committee (VDRC) has been sustained in Ha Tinh, Kon Tum and Dak Nong provinces and integrated into the local development plan. 41 VDRCs were established. 17,618 people were trained in DRR to establish stronger disaster preparedness. As resulted, no human casualty happened in AAV's operation area due to flood.

AAV played a leading role in Join Advocacy Network Initiative in Vietnam (JANI) for Disaster Risk Reduction (DRR) advocacy and successfully acted as the Co-Chair of the Disaster Management Working Group (DMWG), the most active network of NGOs working on emergency response in Vietnam.



Aids given to flood victims

Mrs. Tran Thi Huong is a poor woman, living in Hamlet 2, An Phu Commune, Vu Quang District, Ha Tinh Province. She is 47 years old and has 3 children. The oldest one is 23 years old. The two younger ones are at school age. Her husband, Mr. Tran Kim Sinh, also is a farmer.

Mrs. Huong's family has 2,500m² of rice paddy field. They can do just one crop a year, which made them often lack food for two months annually. When the flood came in October



Mrs. Tran Thi Huong received aids from AAV after the flood.

2010, they lost all of their food and belongings.

Mrs. Huong received a non-food package from AAV, including a blanket, utensils, water bucket and women underwear set. She shared cheerfully: "I thank AAV for this package because my family lost all belongings due to the flood. It is useful for my family because the winter is coming. I hope that the organization will continue to support us with seeds so that we can start our livelihood again".

Women migrant workers and other vulnerable groups were supported in protecting and claiming their rights

To assist women migrant workers in difficult areas in Hanoi and Hai Phong cities, 20 groups of workers have been formed and operated regularly. 200 core facilitators have been trained in Labour Law, facilitation and negotiation skills to assist and protect the rights of migrant

workers. Through the groups' activities and communication campaigns, 10,000 workers learned about their rights as stipulated in the Labour Law.

We continued to engage entrepreneurs at national level via different workshops and forums on enhancing social responsibility and practising ethics in business.



PLWHA were enabled to claim their rights to comprehensive care, support, and treatment

In 2010, AAV continued its specific interactions and support to an increased number of PLWHA (especially women and girls) in 6 targeted DAs. We helped them have better access to essential information and comprehensive care, support and treatment. Four PLWHA clubs' managers at these targeted DAs were equipped with management and facilitation skills to maintain their groups/clubs, which made the members more open. 824 community people (including 618 women and girls) in the DAs have joined 47 Society Tackling Against AIDS through Rights (STAR) circles, through which they learned about HIV prevention and reducing stigma to PLWHA. 73% of the trained local facilitators have

become confident to facilitate STAR circle meetings. Majority of community people at 5 DAs have knowledge about gender and HIV/AIDS. STAR has also been integrated into the credit and savings scheme, women clubs against domestic and sexual violence in 3 DAs to improve livelihoods of the STAR group members.







From a passive woman to a confident group head

Mrs. Nguyen Thi Nhi lives at Ward 17, Go Vap District, Hochiminh City. She has joined AAV's activities since 2006. In 2010, Mrs. Nhi was selected to be the group's head of a STAR circle in her ward under the DA5 program.

Since 2010, Mrs. Nhi and other 12 group heads from DA5 had attended 5 trainings in STAR. The training workshops provided to the participants knowledge about



Mrs. Nhi and her club members

STAR process, gender equality, domestic and sexual violence, sexual and reproductive health, HIV&AIDS. The participatory and active learning approach were used during all the training sessions. After being training, with further technical support from AAV's staff, Mrs. Nhi and other group heads facilitated monthly group meetings successfully.

So far, Mrs. Nhi has made a great progress as the group's head. She happily shared that she now had become confident and capable in facilitating group discussions on gender equality, sexual reproductive health and HIV&AIDS. Before, she did not know to convey messages to the group members, except reading them aloud. This communication way made the members feel boring, Mrs. Nhi recalled.

Also with the skills provided through the trainings, Mrs. Nhi now knows how to encourage the group members to actively participate in group meetings regularly. "The training workshops did not only provided me with knowledge and facilitation skills, but also nurtured in myself enthusiasm, friendliness and willingness", said Mrs. Nhi.

One of the key achievements of Mrs. Nhi's group is that the members created a small group revolving fund for supporting members in difficult and urgent situations. Most of Mrs. Nhi's group members shared their satisfaction in joining the group. They now have become active in finding out solutions for their issues through group works together. This is really a significant progress compared to the past, when most of them were very timid and silent at meetings. "Group meetings also encouraged them to share what they have learned with their family members, friends and neighbours", Mrs. Nhi stressed.

¹ STAR is a participatory approach that empowers PLWHA and their families, communities to talk with each others, learn from each others' obstacles and build common understanding and actions on how to reduce stigma against PLWHA and their families. The approach helps common actions on social development of the communities.

actionaid

AAV contributed to promotion of accountability and responses of governmental institutions and other development agencies to the needs and development priorities of the poor and excluded people

In 2010, people's monitoring of government's transparency and accountability in provision of public services was the key advancement of AAV's programme on rights to just and democratic governance.

AAV has supported its partners extensively in 5 DAs to conduct citizens' report cards, measuring people's satisfaction on their interactions with public servants, quality of public services and identifying corruptions, if any. This process, which repeated efforts and reports starting in 2009, showed a significant improvement in all 5 participating DAs in terms of service quality and transparency. It was the most amazing that Can Loc District's



People's Council (Ha Tinh Province) piloted a participatory budget formulation for 2010 for the district budget plan, which has never happened before. The Ministry of Home Affairs committed to follow up with the initiative, considering report card as a good method for consideration when assessing its services. Social audit was also conducted in Loc Ha District (Ha Tinh Province) and Muong Cha District (Dien Bien Province) in the third quarter of 2010. With this success, AAV has been invited to facilitate the consultation process in review and development of the next master Public Administration Reform (PAR) program 2011-2020.

ELBAG² approach was launched in 11 DAs and continued to be applied in several DAs. It became a regular activity in 5 project areas, which are Ha Giang, Dien Bien, Lai Chau and Dak Lak provinces. The manual for ELBAG practitioners has been localized for use.

ELBAG implementation experience has been compiled and ready for publishing.

Also in these provinces, almost 250 self governed groups of poor people have been formed with regular meetings for sharing community issues and discussing collective action to solve their problems.





People's rights to participate and decide in the administrative system at all levels are enhanced and practiced through AAV's interventions and support

Citizens' report cards, information kiosks have been further developed and adapted at the grassroot level to promote transparency and accountability.

We continued our support to maintain the telephone information gate 19001715 on communal administrative procedures available in four languages of Viet, H'Mong, Thai and Ede. The gate provides information on issuance of birth certificates, land use certificates, marriage



certificates, notarization and other services. It has received a lot of positive comments from users as it is comfortable and easy to use.

AAV's engagement with other partners in conducting periodical assessment on impact of accession to World Trade Organization (WTO) for Vietnam's communities continued at 8 different sites in both rural and urban areas. So far, 8 checkpoints in 8 DAs have been established for regular monitoring changes of poverty and building up an early warning system on the livelihoods for vulnerable groups. The findings were successfully presented at the Consultative Group (CG)³ meetings and were considered as an important reference for the Millennium Development Goals (MDG) monitoring reports for Vietnam and the National Assembly's meetings.

The 6th ASEAN's Peoples' Forum 2010 hosted by Vietnam was a remarkable opportunity for Vietnam's CSOs to exchange with the world their opinions about issues of poverty and development in the country. AAV supported 200 participants from different networks of NGOs and communities to represent the voice of local people and CSOs in country to this important event. AAV team was supported by the Policy Coordinator from ActionAid Asia during the event.

Recognizing the importance of youth as an agency of change and leaders of the development process, we supported institutionalisation of training curriculum on community development for young students, who study social work. The University of Labour and Social Affairs – a long term partner of AAV, has initiated the process and the curriculum was later widely shared with a network of 11 universities, where social work and development are among the majors.

²ELBAG, which stands for Economic Literacy and Budget Accountability for Governance, is an approach that empowers participants with knowledge to understand political economy of one household, community or a nation, helping them understand budget and ask questions about it. Through this process, knowledge barriers are broken down and people can practice their power and rights as public budget comes from their tax contribution.

³ CG (Consultative Group) consists of different donors, providing fund to Vietnam's development. Usually CG has two meetings every year with the top leaders of the country, discussing about how aid to development could be better and more effective utilized.





PARTNERSHIP AND RESOURCES

e maintain and promote partnership with people living in poverty, local, national and international organizations, institutional donors and individual sponsors, media, academia and private sector in the common cause of ending poverty and injustice.

In 2010, 18/24 long – term partnership Memorandums of Understanding (MOUs) with different DAs went expired. There was a long process for AAV and its partners at all levels to review the work done under the past MOU period and to prepare for a new MOU. We were also working closely with the People's Aid Coordinating Committee (PACCOM) and other government authorities to strengthen the legal framework on aid management in the country.

At the annual partnership meeting held in Uong Bi, Quang Ninh Province, all long-term partners of AAV were inducted with the requirements and procedures to register locally and fulfil the regulation on aid management by the Government of Vietnam. This was a part of our effort to keep AAV and its partners fully recognised in the country.

Income for AAV mainly comes from child sponsorship (CS) and international partnership development (IPD) sources: By the end of 2010, the regular income from all child sponsorship products, Next Step and Amico totally reached GBP 2,129,000. This made up 69% of the total income of AAV

As a major funding source of the organization, the child sponsorship program has been operated in 18 DAs. The fund came from 11,370 sponsors from Ireland, Italy, Spain, Greece, Sweden and United Kingdom. Additionally, 255 Amico and 1,789 Next Step sponsors are maintained with Vietnam.

AAV continued to work towards increasing institutional funding and expanding our donor base as the regular giving income was declining. In spite of that murky fundraising

Funding Affiliates	Sponsors
UK	1,706
Italia	4,067
Spain	2,533
Ireland	1,384
Sweden	524
Greece	1,156
CS (total)	11,370
AMICO (Italy)	255
Next Step (UK)	1,789
Total links	13,414

picture, IPD income slightly reached the set target in 2010 of 31% of the total income.

The graph shows total IPD actual income is GBP 950,000 compared to GBP 2,129,000 as the income from Child Sponsorship. Majority of the partnership income constituted the ECHO funds, DEC and UNDP, which were mobilized for emergencies.

In 2010, for the first time, fund was raised through companies in Vietnam for emergency relief and community initiatives. Strictly following the ethical fund raising policies of ActionAid for corporate gifts, this source of funding scheme is important as it can be mobilized to quickly support needy communities. KPMG contributed labour force for building school gardens, painting students' toilets and VND50 million (EUR1,870) through a community day event held by AAV in a Hoa Binh Province. In other efforts, donation of the milk company Dutch Lady was connected by AAV to local community in Ha Tinh Province, who were severely affected by the flood. This way of resource mobilisation will be developed to diversify funds in 2011.



Repairing Cao Son Primary School - a joint initiative by AAV and KPMG.



FINANCE MATTERS

Table 1: Income sources in 2010 ('000 GBP)
Income sources

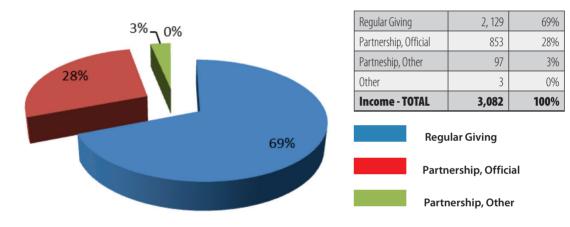
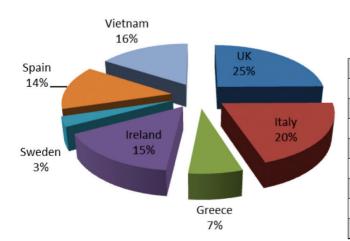


Table 2: Income analysis 2010 ('000 GBP)
Income Analysis



Fund from NCUs	Amount	%	
UK	766	25%	
Italy	623	20%	
Greece	204	7%	
Ireland	478	16%	
Sweden	96	3%	
Spain	425	14%	
Vietnam	490	16%	
Total	3,082	100%	

Table 3: Expenditure 2010 ('000 GBP)

Expenditure

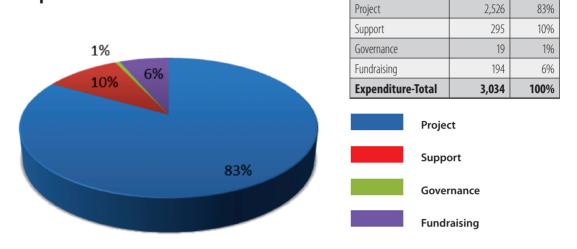
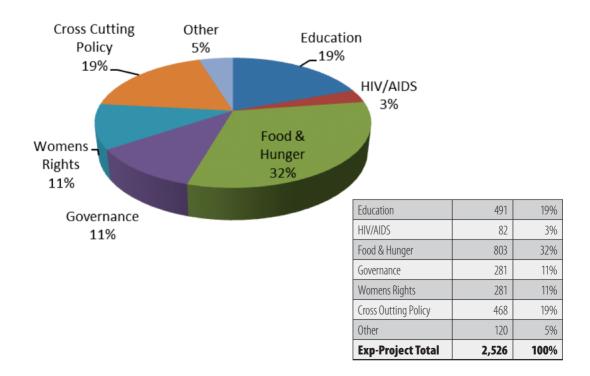


Table 4: Programme Expenditure 2010 ('000 GBP)

Expenditure





Deloitte.

No.: 53 /Deloitte-AUDHN-RE

Deloitte Vietnam Company Limited

12A Floor, Vinaconex Tower 34 Lang Ha Street, Dong Da District Ha Noi, Vietnam

Tel: +84 (0)4 6288 3568 Fax: +84 (0)4 6288 5678 www.deloitte.com/vn

AUDITORS' REPORT

To: The Management of Representative Office in Vietnam of ActionAid International

We have audited the accompanying balance sheet of Representative Office in Vietnam of ActionAid International ("ActionAid Vietnam" or "AAV") as at 31 December 2010, the related statement of income and expenditures for the year then ended, and the notes thereto (collectively referred to as "the financial statements"), as set out from page 4 to page 15.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the accounting policies set out in Note 3 of the Notes to the financial statements. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the accompanying financial statements give a true and fair view of, in all material respects, the financial position of ActionAid Vietnam as at 31 December 2010 and its income and expenditures for the year then made in accordance with the accounting policies set out in Note 3 of the Notes to the financial statements.

Thai Thi Thanh Hai
Deputy General Director
CPA Certificate No. D.0039/KTV

For and on behalf of DELOITTE VIETNAM COMPANY LIMITED

29 June 2011 Hanoi, S.R. Vietnam

Audit.Tax.Consulting.Financial Advisory.

La Toan Thang

Auditor

CPA Certificate No. 0771/KTV

Member of Deloitte Touche Tohmatsu Limited

REPRESENTATIVE OFFICE IN VIETNAM OF ACTIONAID INTERNATIONAL

Room 502A, HAEC Building, 14 - 16 Ham Long Hoan Kiem, Hanoi, S.R. Vietnam

FINANCIAL STATEMENTS For the year ended 31 December 2010

STATEMENT OF INCOME AND EXPENDITURES

For the year ended 31 December 2010

Unit: £'000

	Notes	Year 2010	Year 2009
INCOME			
Regular giving		2,129	2,062
Official partnership income		853	948
Other partnership income		97	97
Other income		3	12
	10	3,082	3,119
Transfer in and out from ActionAid International, net	9	(58)	141
TOTAL INCOME		3,024	3,260
EXPENDITURES			
Programme/Project costs		2,526	2,875
Support costs		295	311
Fundraising costs		194	119
Governance costs		19	21
TOTAL EXPENDITURES	11 & 12	3,034	3,326
EXCESS (DIFICIT) OF INCOME OVER EXPENDITURES		(10)	(66)
FUND BALANCE AT THE BEGINNING OF THE YEAR		728	830
FOREIGN EXCHANGE DIFFERENCE		22	(36)
FUND BALANCE AT THE END OF THE YEAR		740	728

Houng Phuong Thao Country Director

29 June 2011

Tran Lan Huong Head of Finance and Admin

Department

Photo by Actionaid



